

# Beccar Varela boosts agribusiness offering with GC hire

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**Estudio Beccar Varela has hired a former executive committee member of agricultural company El Tejar as counsel to boost the firm's corporate department.**

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Juan Pablo Alvarado, 45, whose father and brother founded El Tejar in 1987, was formerly general counsel at the company. In his new role, he will assist clients on matters related to agribusiness, mergers and acquisitions, private equity and finance law.

Beccar Varela managing partner Horacio Beccar Valera says while the firm already caters to a number of agricultural clients, the opportunity to bring Alvarado on board was too good to miss. "He was a player in the agricultural sector himself. He knows the market. His interaction is unique and his expertise on the local market is second to none," he adds.

While general counsel, Alvarado oversaw El Tejar's rapid expansion in Latin America. In 2008, he helped the company obtain a loan worth US\$150 million to fund land purchases in Brazil, Argentina and Uruguay. More recently, Alvarado advised on the sale of El Tejar's Argentine assets for US\$100 million to Union Agriculture Group in 2014.

Alvarado says he decided to join Beccar Varela because he shared the firm's values in how to practise law. "I am sure that in Estudio Beccar Varela I will be able to add my business perspective, legal knowledge and regional legal agribusiness experience," he adds.

Before joining El Tejar, Alvarado worked for six years as in-house counsel at global food company Mondelez International (formerly Kraft Foods); for the last three years he worked as the Southern Cone legal director. Between 1993 and 2001, Alvarado worked as an associate at Hope Duggan & Silva, spending a year as a foreign associate at Davis Polk & Wardwell LLP in 1998.

Alvarado took up his position on 11 December.

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## Comments

*There are currently no comments.*

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